Russian

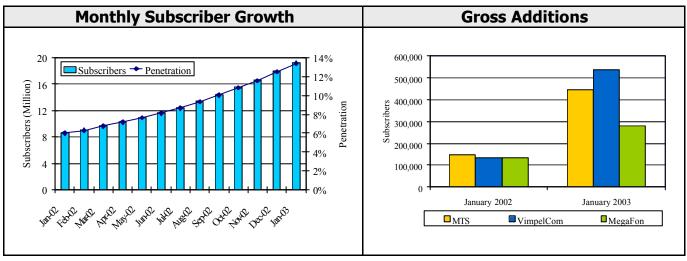
Cellular Market Watch





January 2003

Statistics: In January, the number of cellular subscribers in Russia (GSM, TDMA/DAMPS, NMT, IS-95) rose 6.9% reaching **19.28 million**.



Sources: J'son & Partners; Sotovik

Additions: Gross additions in January were 1.25 million subscribers. The overall penetration in Russia reached almost 13.4% of the population. The penetration in Moscow Moscow License Area¹ (MLA) broke 50% at the end of this month.

Top 10 Cellular Operators:

Operator	<u>Total Subs as of</u> January 31	Moscow Subs as of January 31
1. MTS	7,058,000	3,240,000
2. VimpelCom*	5,620,000	3,880,000
3. MegaFon	3,231,751	361,118
4. SMARTS Group	590,000	n/a
5. Uralsvyazinform**	471,600	n/a
6. TAIF-Telcom	296,375	n/a
7. N. Novgorod Cellular	180,000	n/a
8. Tatincom	119,081	n/a
9. Tomsk Cellular Communications	107,216	n/a
10. Delta Telecom	101,000	n/a

Sources: J'son & Partners; Sotovik

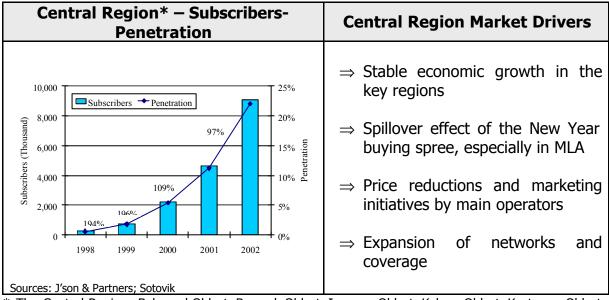
** consolidated all regions and standards

¹ Moscow License Area (MLA) includes Moscow and Moscow oblast. *January Market Watch*

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^{*} including StavTeleSot

Regional Snapshot: The Central Region with its current population of 41.3 million has the highest level of penetration in Russia. The Moscow Licensed Area still accounts for the majority of subscribers and gross additions. The total subscriber base in the Central Region reached 9.5 million by the end of January, bringing the penetration level to 23%. Not counting Moscow and Moscow region, the overall penetration level drops to a mere 6.6%.



^{*} The Central Region: Belgorod Oblast, Bryansk Oblast, Ivanovo Oblast, Kaluga Oblast, Kostroma Oblast, Kursk Oblast, Lipetsk Oblast, Moscow, Moscow Oblast, N. Novgorod Oblast, Oryol Oblast, Ryazan Oblast, Smolensk Oblast, Tambov Oblast, Tula Oblast, Tver Oblast, Vadimir Oblast, Voronezh Oblast, Yaroslavl Oblast

For further information please contact:

J'son & Partners	Sotovik
Tatiana Tolmacheva	Alexei Boiko
e-mail: Tatiana.Tolmacheva@json.ru	e-mail: sotovik@sotovik.ru
tel: +7(095) 925 7245	tel: +7(095) 231 7946
fax: +7(095) 925 9177	fax: +7(095) 231 7947
www.json.ru	www.sotovik.ru

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